

340B Program:

A SUNRx View, Interpretation and Action

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30 YEARS  1989–2019
Leading the Way
TOGETHER

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impact 2019
Annual Conference

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Agenda

340B : State of the Program

Marketplace Overview: An Administrator's
Perspective

SUNRx into Action: Driving to Deliver





340B: State of the Program

- **Backdrop**

- **Current Administration**

- **Focus on drug costs overall**

- **Utilizing the 2020 Proposed Budget**

- Keeps 340B in the National Focus
 - Specifics ...

- HRSA Authority broad and ability to set enforceable standards
 - Covered entities report savings use
 - User fees from 340B Covered Entities
 - Modified Medicare Part B for hospital purchased drugs at 340B
 - Require minimum level of charity care to receive adjusted payment for uncompensated care provided
 - Remove transitional pass-through payment for drugs from outpatient prospective payment system

- **Fundamentally nothing completely new but we believe some change will occur**



Marketplace Overview

- **Pressure continues ...**
 - **Savings dollars**
 - Percentage of savings pressure
 - Health Centers
 - Pharmacies
 - Administrators
 - **Access to savings**
 - Time and effort to realize return
 - **Multiple Messengers**
 - Administrators
 - Gate Technology
 - Consultants
 - “New Entrants”

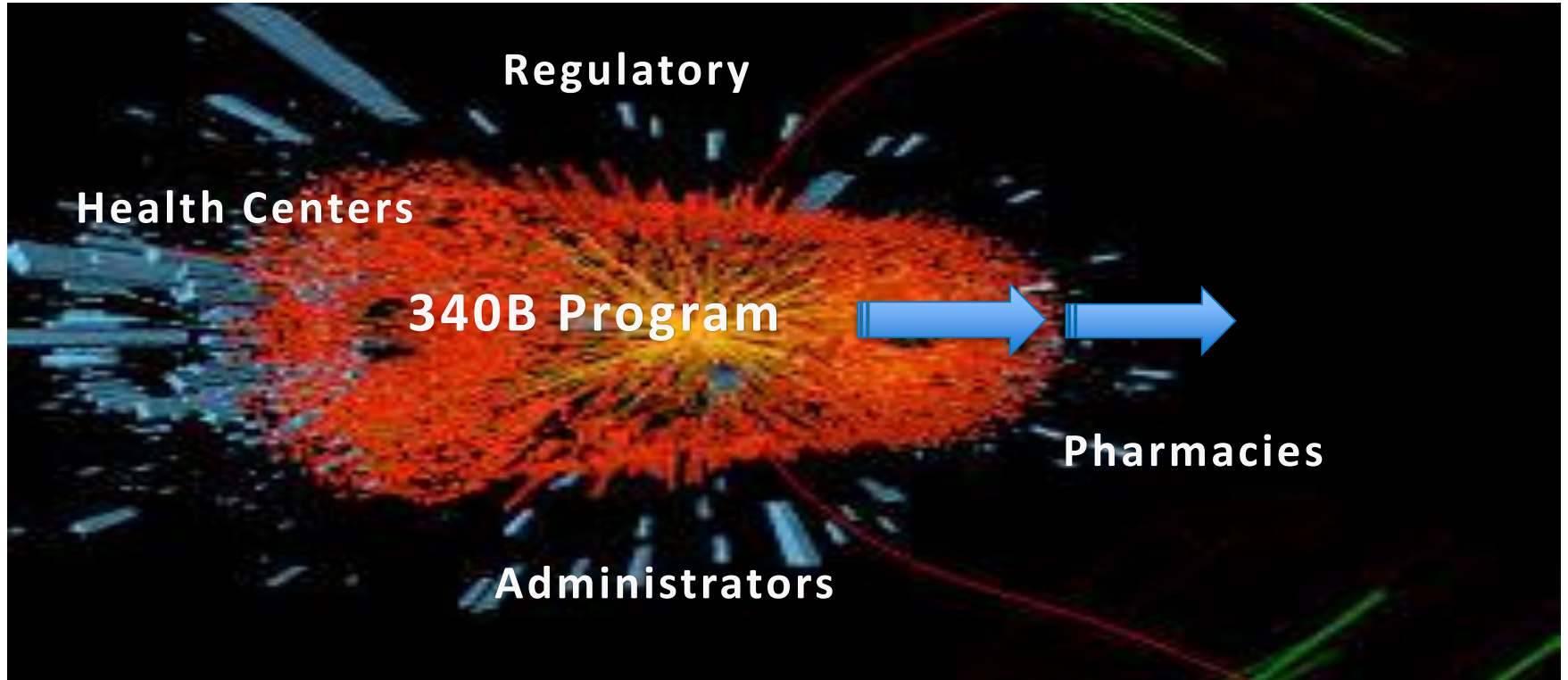




SUNRx Into Action: Drive to Deliver

- Our Values Are A Business Imperative
- Compliance Remains Priority
 - “Must Have”
 - Shared Responsibility
 - Balance of Automation and Manual Intervention
- Drive financial performance for all stakeholders
 - The marketplace demands the right combination for all stakeholders
- Accountability
 - Drive to deliver against agreed upon expectation
 - Improve our turnaround times and communication: “What By When”
 - Client Satisfaction Surveys
- Necessary Products and Services
- Do Not Be Distracted By the Noise

SUNRx into Action: Collision Is Not Necessary



Questions?

